

Message Text

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PAGE 01 GABORO 01107 191440Z

46

ACTION EB-07

INFO OCT-01 AF-06 NEA-10 ISO-00 CAB-05 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 TRSE-00 MC-02

L-03 /041 W

----- 116334

R 191210Z AUG 75

FM AMEMBASSY GABORONE

TO SECSTATE WASHDC 6917

INFO AMCONSUL CASABLANCA

AMCONSUL JOHANNESBURG

AMEMBASSY LAGOS

AMEMBASSY MASERU

AMEMBASSY MBABANE

UNCLAS GABORONE 1107

EO 11652: N/A

TAGS: EAIR, BEXP, BC

SUBJQ: CIVAIR - BOEING AIRCRAFT

REFERENCE: (A) STATE 173233, (B) GABORONE 724

DEPARTMENT PASS COMMERCE

1. CHARGE TOOK OPPORTUNITY OF EMBASSY VISIT AUGUST 19 BY
ACTING DIRECTOR OF CIVIL AVIATION N.E. WEST TO DELIVERY
BOEING
737 BROCHURES DESCRIBED IN REF A AND ADDITIONAL PUBLICATIONS
FORWARDED BY BOEING AT REQUEST OF EB/AVP. CHARGE NOTED TO
WEST THAT RECENTLY RELEASED CIVIL AVIATION STUDY DESCRIBED IN
REF B STATES THAT QUOTE AIR TRAFFIC IN BOTSWANA WILL GROW
RAPIDLY DURING THE NEXT FIVE YEARS END QUOTE. ACCORDING TO
THE STUDY, QUOTE INCREASED DEMAND FOR SCHEDULED AND NON-SCHEDULED
SHORT-RANGE TRAFFIC IS EXPECTED TO BE MET BY AIRCRAFT SUCH
AS FOKKER F-28 END QUOTE. CHARGE AND ACTING DIRECTOR HAD
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PAGE 02 GABORO 01107 191440Z

LOW-KEY DISCUSSION OF RELATIVE MERITS OF 737 AND F-28.

2. WEST STATED THAT GOB HAS NO PLANS FOR JET AIRCRAFT PURCHASE IN NEAR FUTURE. HOWEVER, HE STATED THAT FOKKER REPRESENTATIVES HAVE BEEN HERE RECENTLY DEMONSTRATING F-28 TO WENELA AIR SERVICES. WENELA, WHICH WAS INVOLVED IN APRIL 1974 CRASH NEAR FRANCISTON, HAS MOVED ITS HEADQUARTERS TO JOHANNESBURG. HOWEVER, SERVICING IS STILL DONE AT FRANCISTOWN AND SEVERAL WENELA DC-4 S ARE STILL KEPT THERE. THIS IS ONLY VISIT TO BOTSWANA BY FOKKER REPRESENTATIVES TO THE BEST OF WEST S KNOWLEDGE.

3. CHARGE DID NOT DELIVER 737/F-28 DIRECT COMPARISON BOOKLET. DURING JUNE VISIT TO GABORONE, JOHANNESBURG-BASED BOEING REP LEFT TWO COPIES OF THIS PUBLICATION BUT INDICATED THAT HE FELT IT TOO HIGH PRESSURE FOR BOTSWANA AT THIS STAGE. HE HOPES TO RETURN SOON FOR ADDITIONAL APPOINTMENTS AND TENTATIVELY PLANS TO DELIVER PUBLICATION TO MINISTRY OF WORKS AND COMMUNICATIONS OFFICIALS AT THAT TIME.

4. BROCHURES RECEIVED PER REF A AND AT REQUEST OF EB/AVP ARE RESPONSIVE TO EMBASSY REQUEST MADE IN PARA 3 OF REF B. CAN DEPARTMENT FORWARD INFORMATION ON ANY OTHER AIRCRAFT WITH CAPABILITIES SIMILAR TO THOSE OF 737 AND F-28?
POPE

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 19 AUG 1975
Decaption Date: 01 JAN 1960
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Disposition Approved on Date:
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Disposition Case Number: n/a
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Disposition Event:
Disposition History: n/a
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Drafter: n/a
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Margaret P. Grafeld
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